

DEVIANT THINKING

— where innovation actually happens —

Powerful Questions

POSSIBILITY

What is possible?
What if it works out exactly as you want it to?
What is the dream?
What is ideal?
What is exciting about this?
What will happen if you do it, what will happen if you don't do it?

ASSESSMENT

What do you make of it?
What do you think is best?
How does it look to you?
How does this make you feel?
What resonates for you?

IDENTIFICATION OF ISSUES

What seems to be the trouble?
What seems to be the main obstacle?
What is stopping you?
What concerns you the most about _____?

CLARITY

What do you mean?
What part is not yet clear?
Can you tell me more?
What do you want?
What does the situation need?
What does it feel like?

METAPHOR

What is this like?
What metaphor would describe this? Is it a whisper or a roar? (Insert your opposite metaphors here)

EXPANSION

Can you tell me more?
What else?
What other ideas do you have about it?
What other feelings do you have about it?
What is just one more possibility?
What are other options?
What are other angles that you can think of?
What options can you create?

EXAMPLE

What is an example?
Like what?
Such as?
What would it look like?
What would it feel like?

WHAT IF?

If you could do it over again, what would you do differently?
If it had been you, how would you have done it?
If it had been the best person in the world at doing it, what would they have done?
How else could a person handle this?
What if there were no rules, how would you do it?
In the big picture of things, how important is this?
So what?

OBSTACLES

What makes you uncomfortable about this?
What seems to be the main obstacle?
What is stopping you?
How do you get around...?
What would be another way to...?
What concerns you most about...?

THE PAST

What caused it?
What led up to it?
What have you tried so far?
What didn't you do?

GETTING IT DONE

What could the action plan be?
What will you have to do to get this done?
What support do you need? What resources do you need?
What will you do?
When will you do it?
What could stop you?
How will you get around it?
What kind of plan do you need to create?
How could you improve the situations?
Now what?
Who do you need to involve?

THE FUTURE

How do you think this will work out?
What will be accomplished?
Where will this lead?
What could change this?
What are the chances of success? What can you do to increase your chances?
What is your prediction?

SUMMARY

What is your conclusion?
How is this working?
How would you describe this?
How would you summarize this so far?
What would make it better?